



Purchasing Cooperative

Newsletter

New Contracts

Band Instruments and Related Items
#09/025DG
Midwest Musical Imports
Washington Music Center
Taylor Music
Shar Products Company
National Educational Music
Company
Interstate Music
H&H Music

Paper Book Covers #09/024DG
Clampitt Paper

Electronic Procurement Software
#08/035DG
eSchoolMall
Ion Wave Technologies
Bid Sync

School Educational Products
#09/037LB
Educator's Depot
Kaplan Early Learning Co.
Lakeshore Learning
Ace Educational Products

Mariachi Instruments and Related
Items #09/25DG
Mariachi Connection

Office Supplies #09/032LB
Reliant Business Products
T.M. Office Systems
Butler Business
Tejas Office Products

Industrial Hand Tools #09/045LB
Groves Industrial Supply
HD Supply
City Supply Company

Plumbing Supplies #09/045LB
City Supply Company
HD Supply

Electrical Supplies #09/045LB
HD Supply

Technology Equipment, Software,
Service, and Related Items
#09/052JC
Unique Digital
En Pointe Technologies
Data Projections

Letter from the Director:

Welcome to this edition of the HCDE's Purchasing Cooperative (Co-op) newsletter! I'm Jorgannie Garza, and I joined HCDE in June 2009 as HCDE Purchasing director. Before HCDE, my most recent experience includes being a plant controller in the manufacturing industry and the accounting and budget facilitator for an independent school district. Another new addition to our staff is Kendra Jackson. She joined HCDE as buyer in October 2009. Before HCDE, Kendra worked in the purchasing department at Humble ISD.



Recently, we've had inquiries from cooperative members regarding the reporting of management fees under certain cooperative purchasing contracts (Texas Education Code §44.0331). Since our cooperatives do not require a membership fee to become a member, it is our legal counsel's opinion that there is no reporting requirement from HCDE to the ISD on cooperative fees. Our operations are funded through a fee from the vendors which are awarded contracts.

We thank you for being a member of our co-op and welcome you to take advantage of the contracts. Please let us know your needs so that we may assist you in your procurement efforts.

Sincerely,
Jorgannie Garza, CPA
Purchasing Director

Vendor Spotlight

Ion Wave Technologies, Inc. provides Web-based procurement automation software solutions for education, government and the private sector. IWT solutions help customers streamline traditional purchasing processes. The company has provided Internet-based procurement solutions since 1996.



Ion Wave is headquartered in Springfield, Missouri. For information about products, call www.ionwave.net or call (417) 823-7773. Local school districts already using Ion Wave are Klein, Spring, Plano, Round Rock and Frisco.



New Contracts continued...

Xnet Systems
Twotrees Technologies
Troxell Communications, Inc.
Total Technologies
T.M. Office Systems
The Training Consortium
Softmart
SHI Government Solutions
Prime Systems
Presidio Networked Solutions
PCPC Direct
NWN Corporation
Micro Integration
M&A Technology
Mark III Systems
Insource Technology
Industrial Audio/Video
Global Knowledge Training
Global Govt./Ed. Solutions Inc
E3 Systems
CTREC Hilton Academy
CCS Presentation
Austin Ribbon and Computer

Construction Equipment Rental and
Sales #09/046LB
Champion Rentals

Office Supplies #09/07LB
Hallmark Office Products
Star Office Products
Bosworth Paper

Playground Equipment #10/001LB
Gametime/Total Recreation Products
T.F. Harper & Associates
Playwell Group
Playgrounds Today Inc
Hunter-Knepshield Company
DunRite Playgrounds
All Play

Email & Web Hosting #10/006JG
SchoolFusion
Gaggle.net, Inc
SchoolinSites
Schoolwires, Inc
eChalk, Inc

Technology Equipment, Software,
Service, and Related Items #10/009LB
SKC Communications
SHI Government
PCPC Direct
NWN Corporation
Netsync Network Solutions
MNJ Technologies
Lexmark
Fishnet Security
E-3 Systems
Dove Data Products
CDW Government
Absolute Cabling Solutions

Auto/Truck Parts #10/005LB
Globe Electric Company
A&I Fasteners and Supply Company

Featured Article

HCDE Purchasing Cooperative launches e-bidding
New law for school districts benefits both members, vendors

Feature article information submitted by Derek Gillard, HCDE Purchasing Manager

Recent Texas legislation allowing for electronic bids on contracts for school districts benefits members participating in the Harris County Department of Education Purchasing Cooperative. The new e-Bid System speeds up the registration and bid process for vendors by time-logging and electronically sealing the bids in a software system created by Ion Wave Technologies.



“In a matter of minutes, vendors may act on a bid which is secured in our online system,” said Purchasing Director Jorgannie Garza. “It’s a win-win for both members and vendors as bids are expedited.”

The HCDE e-Bid System is a Web-based, e-procurement system which allows vendors to register and bid on contracts. Vendors bid on contracts ranging from commodity foods to facility repair to business supplies to debris removal services and more. The HCDE cooperatives currently provide over 240 pre-bid contracts to its members, covering about 65 commodity categories.



The cooperatives give buying power and time savings to about 350 members. School districts, universities, community colleges and city and county entities qualify for membership in the HCDE cooperatives that serve Harris County school districts and extend to governmental entities in 24 counties throughout the state



Sales through both the purchasing and food cooperatives amount to about \$100 million annually. Cooperative contracts satisfy the Texas purchasing bidding laws and are available to members through an Interlocal Contract. In addition to offering competitive pricing for products and services, HCDE collects and analyze new industry data and documents cost-savings. Vendor performance is tracked and new products and services are investigated.

Companies interested in becoming approved vendors in the HCDE cooperatives may apply by accessing purchasing cooperatives at www.hcde-texas.org and following directives to “become a vendor.” For more information about the HCDE cooperatives call (713) 696-0786.



New Members

ISD's

- Frisco ISD
- Hallsburg ISD
- Hardin ISD
- Lovejoy ISD
- Shiner ISD
- Boerne ISD
- Brownsville ISD
- Wharton ISD
- Woodsboro ISD
- Bay City ISD
- Calvert ISD
- Mason ISD
- Rice CISD
- Rocksprings ISD
- Goodrich ISD
- Salado ISD
- San Antonio ISD
- Chisum ISD
- Liberty ISD
- Orangefield ISD
- Clint ISD

Cities

- Abilene, Texas
- Pilot Point, Texas
- Bellaire, Texas
- Burleson, Texas
- El Paso, Texas
- McKinney, Texas
- Crandall, Texas
- Plano, Texas
- Southlake, Texas
- Graham, Texas

Counties

- El Paso County
- Nueces County
- Van Zandt County
- Bell County
- Montgomery County
- Tom Green County

Colleges/Universities

- South Texas College
- Texas State University - San Marcos
- Texas Woman's University
- University of Texas at Dallas
- University of North Texas
- University of Texas at San Antonio
- Texas Southern University
- Wharton County Junior College

Non Profits

- Teaching and Mentoring Communities
- Central Texas 4C, Inc
- Catholic Charities of the Archdiocese of Galveston-Houston

Governmental Entities

- Rio Brazos Education Cooperative
- Park Board of Trustees of the City of Galveston
- CNP Utility District
- Harris County MUD No. 230

Private/Charter Schools

- Ser-Ninos Charter School
- Amigos Por Vida Charter School
- Alief Montessori Community School
- El Centro de Corazon
- St. Joseph School



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Upcoming Conference Schedule

HCDE School Finance Council
February 5, 2010
Houston, Texas

HCDE School Finance Council
April 16, 2010
Houston, Texas

TASBO
February 15-19, 2010
Fort Worth, Texas

HCDE School Finance Council
May 14, 2010
Houston, Texas

How to Buy Through an HCDE Contract?

1. Complete appropriate contract from <http://www.hcde-texas.org/default.aspx?name=PurchCoopMember>
2. Have your Board of Trustees approve and sign two (2) original copies.
3. Mail both signed originals to HCDE, 6300 Irvington Blvd, Houston, Texas, 77022-5618, and Attention: Contract Coordinator.
4. HCDE Board of Trustees will approve the contract, sign and return one (1) original back to your district.
5. View list of vendors and commodities from the HCDE website <http://www.hcde-texas.org/default.aspx?name=PurchCoopCommodityListing>
6. Work with authorized vendors and fax purchase orders (referencing appropriate job number) to 713-696-0732.
7. Follow up with vendor and HCDE staff. For any additional questions or clarifications call HCDE at 866-696-8241.



Visit us Online!
www.hcde-texas.org